

Use of Terms and Conditions in Purchase Agreements

Live Webinar April 23, 2015 • 1:00 PM - 2:30 PM ET

Gain an understanding of how to draft, revise and negotiate key contract terms that can positively impact your business operations.

Comments from other Lorman programs:

“I thought the information presented was done very well and helped me to understand more about the topic. The Live Webinar was very convenient and allowed me to participate right from my office. It was wonderful!” —Tiffany Evans

“I enjoyed the speaker and appreciated the hands-on reference material. The use of specific examples made things very clear.” —Joan Varel

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This live webinar will discuss various provisions commonly found in the terms and conditions of agreements for the purchase and sale of goods. How many times do you get boilerplate agreements without truly reading the small print? When is small print even acceptable? What do these terms and conditions mean? How do I go about negotiating the terms? Do they really matter? This live webinar will provide a helpful explanation of these terms so that you are in a better position to draft, revise and negotiate key contract terms that can impact your business operations. You will have a better understanding of the importance of the terms and conditions and why reading the small print is critical.

Learning Objectives

After attending this live webinar, you will be able to:

- discuss warranty provisions.
- review remedies and limitations on liability and damages.
- explain dispute resolution/recovery of costs.
- identify merger clauses.

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Live Webinar Registration

Live Webinar ID: 396153

April 23, 2015

1:00 PM - 2:30 PM ET • Tuition: \$199

Call **866-352-9539** or

www.lorman.com/ID396153.

Printable registration form available upon request.

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Agenda

Warranty Provisions

Warranty Disclaimers

Remedies and Limitations on Liability and Damages

Indemnification

Risk of Loss

Compliance With Laws

Termination Clauses

Dispute Resolution/ Recovery of Costs

Governing Law

Merger Clauses

Title

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General Information: Includes free downloadable manual with attendance. This live webinar may be recorded by Lorman Education. If you need special accommodations, please contact us two weeks in advance of the program. Lorman Education Services is not approved to offer self-study CPE credit for accountants; therefore, no CPE will be given for this program if ordered as a self-study package. ©2015 Lorman Education Services. All rights reserved.

Cancellations: Substitute registrants can be named at any time. A full refund, less a \$20 service charge, will be given if notification is given six or more business days in advance. Notification of less than six business days will result in a credit that can be applied to any Lorman products or services. If you do not cancel or attend, you are responsible for the entire payment.

Faculty

Marlo Orlin Leach

- Partner with Gonzalez Saggio & Harlan LLP
- Concentration in products liability, personal injury and general commercial litigation
- Experience in a variety of complex cases, including business disputes, real estate and partnership disputes, RICO and fraud claims, breach of fiduciary duty claims, breach of warranty claims and complex contract matters
- Served as coordinating counsel for both national and regional litigation, and as a national discovery counsel to several companies
- Speaker at national seminars regarding defending mold litigation cases
- J.D. degree, magna cum laude, Georgia State University College of Law; B.A. degree, Emory University
- Can be contacted at marlo_leach@gshllp.com

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